



Hamilton Lane[®] Impact Fund II

Private Markets Investing with a Purpose

The Fund will invest directly in businesses with a focus on the core categories of **Environmental and/or Social Impact**.

Hamilton Lane – Leading Private Markets Manager

- Global Scale, Platform & Access
- Integrated & Aligned Investment Teams
- Proven Strategy & Results

\$76B+
Discretionary
AUM¹

\$30B+
Invested in Private
Markets in 2020²

450+
Partnership Advisory
Board Seats¹

17
Global
Offices¹

Access

29 years of robust, diversified and actionable deal flow across our many relationships with top-tier GPs and emerging impact managers

Analytics

Established diligence process that drives rigorous financial and impact underwriting

Outcomes

Striving to generate optimal outcomes through compelling performance and meaningful, measurable impact

55%

Impact Fund I
Gross IRR^{3,4*}

Hamilton Lane's established impact platform provides investors with a globally-diversified private markets solution. The Fund aims to invest in companies with a focus on **innovation, transformative technologies**, and **efficiency** through a direct investment portfolio.

Investing in key
impact sectors:



Environmental Impact

Improving the Planet

- Clean Energy Transition
- Sustainable Processes



Social Impact

Supporting People

- Health & Wellness
- Community Development

Generating
measurable
impact such as:



Reduced
greenhouse
emissions



Access to
quality education



Access to better
healthcare outcomes



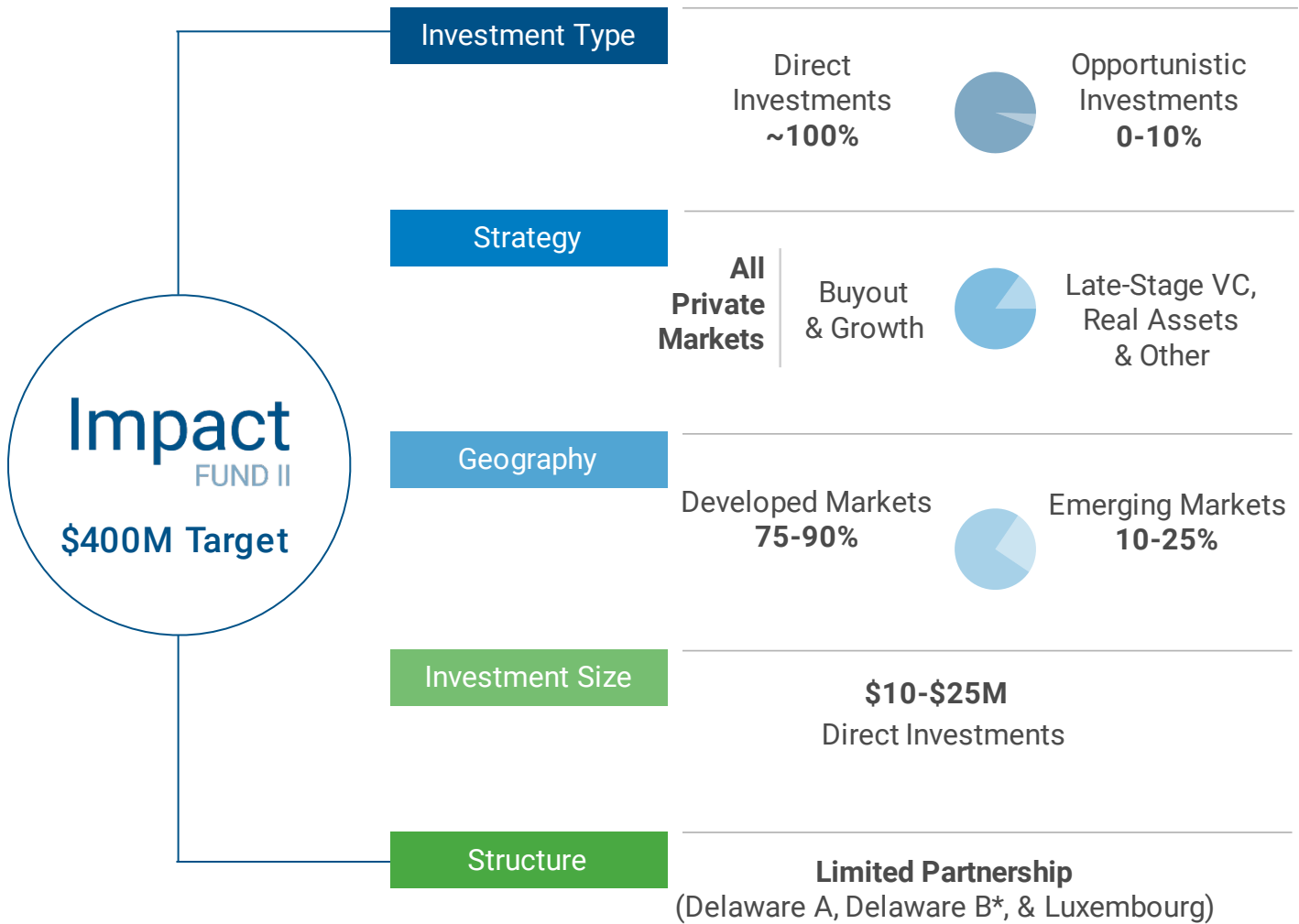
Quality jobs &
employment

*As of December 31, 2020. Net IRR for Hamilton Lane Impact Fund LP is 35.4%. Past performance is not indicative of future results. Securities distributed in the United States by Hamilton Lane Securities LLC, member FINRA®, SIPC. Investment management services provided by Hamilton Lane Advisors L.L.C. Please refer to the last page for contact information. Please refer to the last page for endnotes.



Hamilton Lane[®] Impact Fund II

Portfolio Construction: Flexible and diverse approach aimed at maximizing results



We believe impact investing strategies are best implemented through direct investments into private companies

- ✓ Partnerships with best-in-class GP sponsors in their areas of expertise
- ✓ Focus on transactions with disruptive and/or innovative technology
- ✓ Flexible investment approach to find the best relative value
- ✓ Ensure impact metric tracking capabilities
- ✓ Emphasis on clear paths for growth

*Delaware B is a feeder vehicle intended to minimize any UBTI or ECI. For illustrative purposes only. Actual portfolio may differ from target portfolio.



Hamilton Lane Impact Fund II

Endnotes

1 As of December 31, 2020.

2 The 2020 capital committed includes all primary commitments that closed during the year 2020 for which Hamilton Lane retains a level of discretion as well as nondiscretionary advisory client commitments for which Hamilton Lane performed due diligence and made an investment recommendation. Direct investments include all discretionary and nondiscretionary advisory direct equity and direct credit investments that closed during 2020. Secondaries includes all discretionary and nondiscretionary advisory secondary investments with a signing date during 2020.

3 Internal Rate of Return ("IRR") is calculated on a pooled basis using daily cash flows. Gross IRR is presented net of management fees, carried interest and expenses charged by the general partners of the underlying investments, but does not include Hamilton Lane management fees, carried interest or expenses. Net IRR is net of all management fees, carried interest and expenses charged by the general partners of the underlying investments as well as by Hamilton Lane. Performance metrics shown as Not Meaningful ("NM") are due to the short measurement period.

4 With respect to underlying funds, performance is based upon the most recent reported market valuations received from the general partners at the time the track record was prepared. For funds that did not yet receive a December 31, 2020 reported market valuation, Hamilton Lane uses the "Adjusted Market Value" methodology which reflects the most recent reported market value from the general partner adjusted for interim net cash flows through December 31, 2020. This performance is subject to change as additional reported market values are received from the general partners. With respect to underlying direct investments, the performance presented in the track record is based on December 31, 2020 investment values prepared by third-party valuation providers which is then reviewed and approved by Hamilton Lane. The portfolio investments in which the Partnerships have invested may have not yet issued their financial statements for December 31, 2020. The estimated investment values therefore rely on the information available at the time of approval by Hamilton Lane.

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The calculations contained in this document are made by Hamilton Lane based on information provided by the general partner (e.g. cash flows and valuations), and have not been prepared, reviewed or approved by the general partners.

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