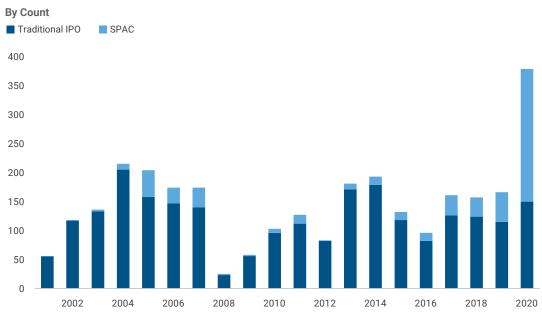


2021 Market Overview: SPACs

2020 was a lot of things (insert your preferred descriptor here), and one of those things was the year of the SPAC.





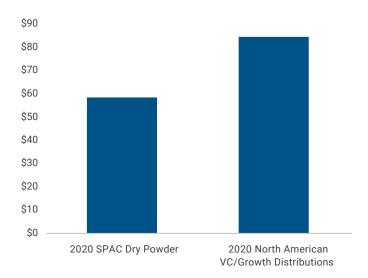
Source: Bloomberg (January 2021)

IPOs in general have declined over the last 20 years, although they have stabilized more recently. SPACs, on the other hand, have grown and, in 2020, accounted for over 60% of all IPO activity in the United States. For those of you looking for ominous signs (and who isn't in the investment world?), note that the last time that SPAC activity represented a significant share of overall IPOs was 2005-2007, just prior to the GFC. Ruh-roh. We'll try to stay optimistic and point out that SPACs will contribute a meaningful share to private equity exits in 2021.

The dry powder in SPACs issued in 2020 represents about half of all North American venture and growth distributions. That is an exceptionally high figure and gives some idea of the potential exit scenarios for quite a number of portfolio companies. If SPAC activity continues at its current pace (it won't, these things ebb and flow, but it's still likely to remain high), we can expect this to be a routine way for NAV to be liquidated, particularly on the growth and venture side of portfolios.

Read more in our next excerpt or request a full copy of the 2021 Market Overview here.

Chart 2 SPAC Dry Power vs Direct Equity Distributions
USD in Billions



Source: Cobalt, Bloomberg (January 2021)

Disclosures

This presentation is not an offer to sell, or a solicitation of any offer to buy, any security or to enter into any agreement with Hamilton Lane or any of its affiliates. Any such offering will be made only at your request. We do not intend that any public offering will be made by us at any time with respect to any potential transaction discussed in this presentation. Any offering or potential transaction will be made pursuant to separate documentation negotiated between us, which will supersede entirely the information contained herein.

Any tables, graphs or charts relating to past performance included in this presentation are intended only to illustrate the performance of the indices, composites, specific accounts or funds referred to for the historical periods shown. Such tables, graphs and charts are not intended to predict future performance and should not be used as the basis for an investment decision.

The information herein is not intended to provide, and should not be relied upon for, accounting, legal or tax advice, or investment recommendations. You should consult your accounting, legal, tax or other advisors about the matters discussed herein.

As of February 16, 2021