

Survey methodology



This year's survey group differs from prior years, reflecting changes in both administration and methodology. The 2026 outlook survey was conducted by Wakefield Research (www.wakefieldresearch.com), and Hamilton Lane's affiliation was not disclosed to respondents.

The survey included 390 global private wealth professionals across four regions: Americas, Asia, Europe, and the Middle East. Qualifying financial professionals included RIAs, broker-dealers, family offices, and wirehouses. A minimum AUM of \$150 million was required in all markets, except in the UK where the minimum was \$40 million.

The survey was fielded between October 23 and November 4, 2025, via email invitation and completed online.

Respondents received incentives for survey participation, consistent with best practices in opinion research. Incentives were provided for completing the survey, not for specific quotes or responses